

Job Title: Senior Associate / Vice President (Underwriting & Asset Management)

Company: Sahara Investment Group

Location: Las Vegas, NV

Job Type: Full-Time

About Sahara Investment Group

Sahara Investment Group (“SIG”) is a direct commercial real estate lender based in Las Vegas, NV, focused on flexible, fast, and creative financing solutions. We target investments across all real estate asset types in select Southwest and Mountain West markets.

SIG operates as part of an integrated platform with its sister company, CORE Advisory Partners, which provides capital markets and strategic advisory services to real estate developers, family offices, and investors. This shared structure enhances SIG’s market intelligence, sourcing capabilities, and execution resources.

We invest through a discretionary fund structure and recently closed our second fund.

Position Overview

As a Senior Associate or Vice President, you will play a critical role in sourcing, underwriting, closing, and managing commercial real estate loans and related investments. This role requires a highly motivated, entrepreneurial individual who can take ownership across all aspects of the investment process.

You will manage underwriting, diligence, closings, and asset management for SIG, while also contributing to client advisory work at CORE and helping to develop junior team members. The ideal candidate has strong finance and real estate expertise, is comfortable with responsibility, and thrives in a dynamic, fast-paced environment.

Key Responsibilities

Underwriting, Diligence & Closing

- Lead underwriting and execution of first lien mortgages, mezzanine loans, and related CRE investments.
- Support origination and deal structuring conversations.

- Manage deal flow, diligence, third-party vendors, and documentation through closing.
- Analyze market data, asset performance, borrower profile, and exit strategies.
- Participate in site visits and assess macro/micro market dynamics.
- Review and help negotiate key contracts and closing documents.

Client Advisory & Engagement

- Support CORE Advisory client work by producing materials and analyses such as:
 - Investment summaries, pitch decks, management presentations (PowerPoint)
 - Financial models and ad hoc analyses (Excel)
 - Market and deal research, summarized in executive-ready formats
- Collaborate cross-functionally to fill in on client work where needed.

Asset Management

- Monitor portfolio performance and proactively assess risk factors.
- Coordinate construction draw processes and budget reviews with third parties.
- Assist with loan modifications and restructures, from business terms through documentation.

Team Leadership & Process Management

- Oversee internal and external team workflows across sourcing, underwriting, and asset management.
- Improve and enforce process discipline for all investment activities.
- Provide coaching and mentorship to junior team members.
- Conduct regular performance feedback and uphold team accountability.

Strategic Initiatives

- Support the firm's strategic growth efforts and fund management initiatives.
- Monitor market trends and competitive dynamics to inform investment strategy.
- Promote the firm's values, culture, and reputation in the market.

Reporting & Communication

- Participate in leadership meetings and contribute to portfolio strategy.
 - Assist with investor reporting and firm-wide performance tracking.
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Qualifications

- Bachelor's degree in business, finance, real estate, or related field.
 - 5+ years of commercial real estate experience, preferably in debt or equity investing.
 - Strong credit and structuring skills with direct experience underwriting CRE assets.
 - Demonstrated ability to manage loan closings and asset performance.
 - Experience in target markets (NV, UT, ID, AZ, TX, NM) preferred.
 - Strong Excel and PowerPoint proficiency.
 - Excellent communication, problem-solving, and interpersonal skills.
 - Experience leading teams or managing junior staff is a plus.
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Why Join Sahara Investment Group?

- Be a key member of a high-impact, entrepreneurial team.
- Competitive compensation and performance-based upside.
- Culture of ownership, transparency, and innovation.
- Opportunity to shape a growing investment platform and its future.
- Benefit from shared resources and deal flow across business lines.